

CLOSER TO A CURE

MEMORABLE MILESTONES



CLOSER TO A CURE

In 2016, the Arthritis Foundation achieved many memorable milestones to mark our ongoing journey toward curing arthritis.

We held our flag high as Champions of Yes: volunteers, donors, partners, sponsors, advocates, staff members – everyone pitching in to move our mission ahead.

Together, we said Yes. Yes to pushing back against arthritis. Yes to taking on the tough issues and not taking No for an answer.

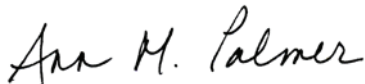
Major Milestones

- WE
- Shaped policies and laws to significantly ease burdens of access to care and treatments needed to improve quality of life.
 - Equipped people with information, resources and encouragement to help them manage their disease and live life to the fullest.
 - Laid a solid foundation for pioneering a new era in scientific discovery, leveraging technology and collaboration for quicker solutions.
 - Brought us together as ONE, starting in local communities and spreading nationwide, united in our common purpose.

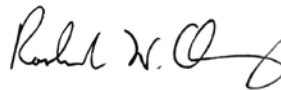
It was a year of unification, making us more streamlined, accountable and effective. A year of fine-tuning our strategies, measuring our impact and making sure everything we do advances our mission. Of actively reaching out to people with arthritis to gain a deeper understanding of their everyday challenges, so we can develop new resources and influence policies that will make an even greater difference in their lives.

Most of all, it was a year of affirming our path forward. Day after day, year after year, we're getting closer to our destination. Closer to a cure. Read about what we accomplished together.

Thank you for your support.



Ann M. Palmer
President & Chief Executive Officer
Arthritis Foundation



Rowland W. (Bing) Chang, MD, MPH
Chair, Board of Directors
Arthritis Foundation

The Arthritis Foundation is the leading health charity focused on conquering arthritis. Fueled by generous volunteers, donors and staff, we have a rich history spanning seven decades of remarkable accomplishments and services.

Over that time, we've invested half a billion dollars in arthritis-related research, resulting in amazing medical milestones. Today, we're managing 26 major arthritis research projects worth more than \$30 million.

Join us on our journey.





AUDACIOUSLY ATTACKING ARTHRITIS AND ITS EFFECTS

Your support, contributions and involvement have made it possible for us to change lives now while changing the fate of future generations. Together, we have a clear path for how we will conquer arthritis. **We have a unified structure of visionary volunteers and staff who are dedicated to achieving ambitious goals.**



WE SPEAK UP AND **RAISE AWARENESS** TO BREAK DOWN BARRIERS, ENSURING THE PATIENT VOICE IS HEARD.

Our expanded army of

> 134,000 Advocates took action on
> 125 Bills in 31 States, which created
19 New Laws

“The Arthritis Foundation has always helped educate and inspire me through so many challenges. It brings me a sense of community.”

– Vince Santos, Texas



WE PROVIDE **HELP AND SUPPORT** WHENEVER AND WHEREVER PEOPLE NEED US.

29.6 MILLION

received **trusted information and support** through digital, print, phone and community resources

24/7 Arthritis Helpline | **844-571-HELP**

**WE CARE ABOUT
JA FAMILIES
AND MEETING
THEIR UNIQUE NEEDS.**



>6,500

JA families engaged with us

**Continued our
\$23.5 MILLION**
multiyear **partnership with CARRA**
(Childhood Arthritis & Rheumatology
Research Alliance) for research to cure
childhood arthritis and other pediatric
rheumatic diseases

**WE'RE BRINGING THE NEXT
DIAGNOSTIC AND TREATMENT
SOLUTIONS TO MARKET FASTER.**



26 major **research projects** worth

>\$30 MILLION
for **new treatments, diagnostic tools**
and to **pursue a cure**

\$500 MILLION
Arthritis Foundation investment
in **scientific discovery** since 1948

"Arthritis is one of the most prevalent chronic diseases in the U.S. and significantly complicates the care and ability of people to manage other chronic illnesses like diabetes and heart disease."

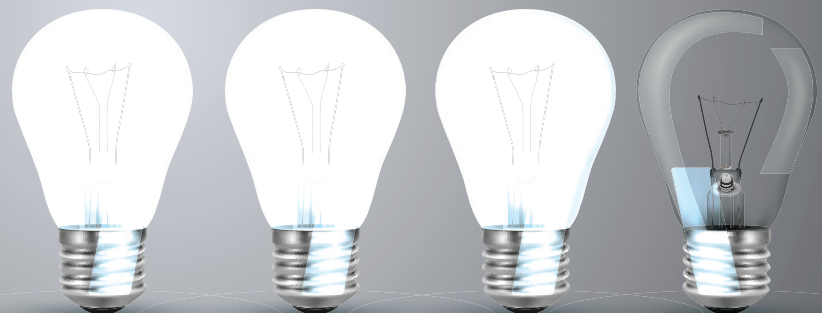
– Janet S. Wyatt, Virginia, OA and RA patient, former nurse practitioner, longtime Arthritis Foundation volunteer and part of our 2016 OA patient-focused drug development team

THE RESULTS

Of those who have interacted with the Arthritis Foundation,

3 in 4 say our organization has had a positive impact on their lives

and nearly all say the information is helpful.*



* See methodology footnote on page 27.

THE CHALLENGE

68% of Arthritis Foundation constituents say health care premiums and out-of-pocket expenses are somewhat or not affordable.**

THE IMPACT

>27 MILLION people
benefited from new state laws
ensuring access to care.



“By advocating, I feel like I have hope. I have something I can do to have control.”

– Staci Penner, Kansas



“It was heartwarming to connect with legislators actively involved with this biosimilar substitution bill and its ultimate passage.”

– Bill Goulet, Kentucky

“Being able to use my voice to make a difference is not only empowering ... it’s exhilarating.”

– Kerry Wong, New York



“I love that I’m making a difference in an organization that I’m passionate about.”

– Abby Kasprovicz, North Dakota

**From an Arthritis Foundation survey in January 2017 of 3,111 people.

2016 ACTIVITIES

Together, we're tackling the big issues – raising our collective voice to secure one victory after another, state after state and on Capitol Hill.

MORE VOICES AMPLIFIED



With an army of
>134,000 Advocates

1

>600 Advocates took to Capitol Hill and beyond to speak out

2

30% of Congress in the Arthritis Caucus

3

21st Century Cures Act signed into law

SOLVING CHALLENGES NOW



Our **PRESCRIPTION FOR ACCESS** initiative

- Convened patients and leaders from across the health care industry for **open dialogue on access to care challenges**
- Led to **Your Coverage, Your Care toolkit**, giving patients user-friendly, comprehensive resources to compare insurance options, appeal denied claims and navigate all aspects of the health care system

OUR SUPPORT

Empowered more to speak up

Enhanced advocacy skills through webinars and trainings throughout the year

Launched a **program to empower teens** to advocate for themselves

THE RESULTS



\$6.3 BILLION in new money with the **21st Century Cures Act** – to strengthen mental health support, fund research, attract scientists and accelerate the path to a cure for arthritis.

We influenced **>125 bills in 31 states** and passed **19 new laws** to benefit people with arthritis.

THE CHALLENGE



61% of people with arthritis say they struggle with arthritis daily.*

THE IMPACT

>29.6 MILLION people with arthritis received personal help and support from us to overcome hurdles and chart a path to healthier living.

"I'm always getting updated information from your website, magazine and tools. Thanks for doing such a great job."

– Nancy Bauer, California



"The tips and information have added to my understanding, help calm my fears and deal with the loneliness of this disease."

– Donna Dixon, Texas

"I've had arthritis for most of my life, but I'm still getting new ideas on how to cope through my support group."

– Marshall Davis, Arizona



"With Arthritis Today magazine, I've frequently learned new ways to make my life better. Usually one small change helps in daily life."

– Jane Kizner, New York



We listen to what people want – and deliver cutting-edge support to help them manage their disease and live a fuller life.



PROVIDING PERSONALIZED SUPPORT

Users of our resources and online tools found tips to keep doing what they love.

1 Introduced **ARTHRITIS HELPLINE**, 844-571-HELP toll-free, for one-on-one service and referrals from licensed clinical social workers

2 **ARTHRITIS RESOURCE FINDER** to locate essential local resources by ZIP code, such as health care providers, fitness programs and more

3 **BREAKING THE ARTHRITIS PAIN CHAIN** to create a personalized pain management plan

4 **YOUR EXERCISE SOLUTION (YES)** in a mobile app to get customized fitness recommendations

5 **ARTHRITIS TODAY MAGAZINE**, providing trusted and credible advice backed by top doctors and health experts

ENGAGING PATIENTS LOCALLY

29 LOCAL PEER-LED SUPPORT GROUPS where patients

- Shared stories and found solutions
- Learned coping skills and made friendships that last a lifetime

LIVING YOUR YES WITH RA EVENTS facilitated by local rheumatologists to help patients

- Set disease management goals
- Improve communication with their doctor and take control of everyday challenges



THE RESULTS

PATIENTS ENGAGED WITH THE ARTHRITIS FOUNDATION EXPERIENCE AN IMPROVED QUALITY OF LIFE compared to those with arthritis who are not engaged with us.*

They are:

52% more likely to seek treatment from a doctor

47% more likely to start a weight-loss program

39% more likely to start eating more healthfully

23% more likely to believe it's possible to make positive changes

14% more confident in their ability to pursue goals

* See methodology footnote on page 27.



THE CHALLENGE

Among Arthritis Foundation constituents, **70%** of parents feel that nobody understands how arthritis affects their children.*

THE IMPACT

>6,500 families engaged
with us to make connections and gain hope.



"Together we are strong. We build each other up, hold one another's hands, are a shoulder to cry on and a much needed sounding board."

– Colleen Ryan, California, JA mom and chair of 2016 JA Conference

"It's very isolating to be a parent of kids with chronic illnesses. I love being with people who get it and aren't judging me."

– Julie Butscher, Colorado, JA mom



"We want to end this disease because it hurts so many people. I'm reassured that I'm not alone. We can make it through this together."

– Michael-Logan Jordan, North Carolina, JA patient, age 18



* See methodology footnote on page 27.



2016 ACTIVITIES

Kids get arthritis, too – and we’re strongly committed to meeting their unique and urgent needs, engaging them and their families in research and offering unprecedented opportunities to connect with each other.

INSTILLING A SENSE OF COMMUNITY



Our **JA Conference** showed families they’re not alone

HELD

in 2 Locations
to serve more

AWARDED

>350
scholarships

REACHED

>2,100
individuals from
560 families

DREW

1,127 (53%)
first-time attendees

FINDING MORE ANSWERS

- ▶ We increased our **CUMULATIVE UNDERSTANDING OF JA** through our ongoing partnership with **CARRA** (Childhood Arthritis & Rheumatology Research Alliance), including launch of the STOP-JIA Precision Decisions study.
- ▶ We initiated **iPER2PEER MENTORING PROGRAM** for teens transitioning to adulthood.



THE RESULTS

More opportunities for children and families to learn and bond

JA webinars
for **>400**
caregivers

Tips and tools
distributed in
>4,300
JA Power Packs

>2,000
campers
at nearly
50 summer
camps

Local family
days for
almost
1,900
families

JA e-newsletter
distributed to
>17,000
recipients

We made great strides toward better treatments and a cure for those with JA and other childhood rheumatic conditions.

THE CHALLENGE

There's no cure for arthritis, including osteoarthritis, which affects **>30 million Americans.**

THE IMPACT

Thanks to your support of the Arthritis Foundation, **>\$30 MILLION** in research initiatives are currently underway, adding to our half-billion dollar investment over seven decades.

"I hope one day a cure or better treatment will be found. Support for arthritis research will show veterans and future soldiers their hard work is valuable to the country we served."

– Nicholas Steen, Washington, U.S. Army veteran, infantryman 2nd RGR. BATT., who suffers from OA



"The results from our study and the decision-making tool we are creating have the potential to usher in an era of personalized medicine."

– Rae Yeung, MD, PhD, Canada, Arthritis Foundation-funded JA researcher, The Hospital for Sick Children

"You may be pain-free as long as you take a pill, but it doesn't solve the problem. By replacing or repairing cartilage, we may offer a chance to restore joint normalcy."

– Veronique Lefebvre, PhD, Ohio, Arthritis Foundation-funded OA researcher, Cleveland Clinic Lerner Research Institute





We're pursuing ambitious new discoveries, involving patients while collaborating with partners to accelerate progress and change fates.

PROMISING DISCOVERIES

MAINTAINED 26 MAJOR PROJECTS
for new treatments, diagnostic tools and a cure

AWARDED

\$5.5 MILLION
in new research funding

FORGING FASTER SOLUTIONS

Partnered with academic and industry leaders, government agencies and other nonprofits to **advance arthritis research**



With the FDA, convened **>100 experts** globally to develop a path to better therapeutics as part of our **accelerating OA Clinical Trials workshop**

Our ambitious scientific strategy focuses on key areas where we will make a historic impact, **unlocking the potential** for new discoveries only imagined before.



THE RESULTS

Advanced enterprising projects to set the stage for new discoveries

- ▶ **SUPPORTED** a revolutionary venture to **GROW NEW CARTILAGE**
- ▶ **PINPOINTED** a narrow window to **PREVENT POST-TRAUMATIC OA**
- ▶ **DEMONSTRATED** a method for more accurate **JOINT DAMAGE ASSESSMENT**
- ▶ **UNCOVERED** a **LINK BETWEEN INFLAMMATION AND CHOLESTEROL REGULATION**
- ▶ **RECOGNIZED** a **NOVEL DRUG TARGET** for RA with our annual Howley Prize

FUNDRAISING FOR A CURE

We pour our **hearts and souls** into rallying local communities to this urgent cause. Events in cities nationwide are a great opportunity to visit with those you know, make new connections and raise a lot of money for arthritis research and support.



**Wherever you live,
thank you for your
generous time and
contributions.**



VOLUNTEERS AND SPONSORS

keep us going all year long, leading local fundraisers, advocacy efforts and other community activities. They help us change lives now.

“Donations to the Walk help the Arthritis Foundation do amazing things, like local JA camps and the national JA Conference – and most of all, to find a cure.”

- Parker Lentini, Florida
National Youth Honoree,
2016 Walk to Cure Arthritis

2016 LOCAL LEADERSHIP

816 Board Volunteers

2016 HEALING HANDS FOR ARTHRITIS

>1,000 Massage Envy **locations** nationwide held our 6th annual one-day-only fundraiser



“I think what’s best about the Arthritis Foundation is that there’s a central location for information and tools, in addition to camaraderie among the wonderful people I’ve met.”
- April West, Georgia, National Adult Honoree, 2016 Walk to Cure Arthritis



2016 WALK TO CURE ARTHRITIS

\$9 MILLION raised at **81 events** with
45,981 participants nationwide



2016 JINGLE BELL RUN

\$7.5 MILLION raised at **105 events** with
78,079 participants nationwide



“People care about kids with arthritis and I want everyone to know that. My advice to others who learn they have arthritis is to keep it positive and live life.”

- Max Larsen, Wisconsin National Youth Honoree, 2016 Jingle Bell Run

2016 LOCAL FUNDRAISING EVENTS

Bike, golf, art, gala and other local events give participants a rewarding experience while supporting our cause.



\$7.2 MILLION raised at **56 events** with
7,887 participants nationwide

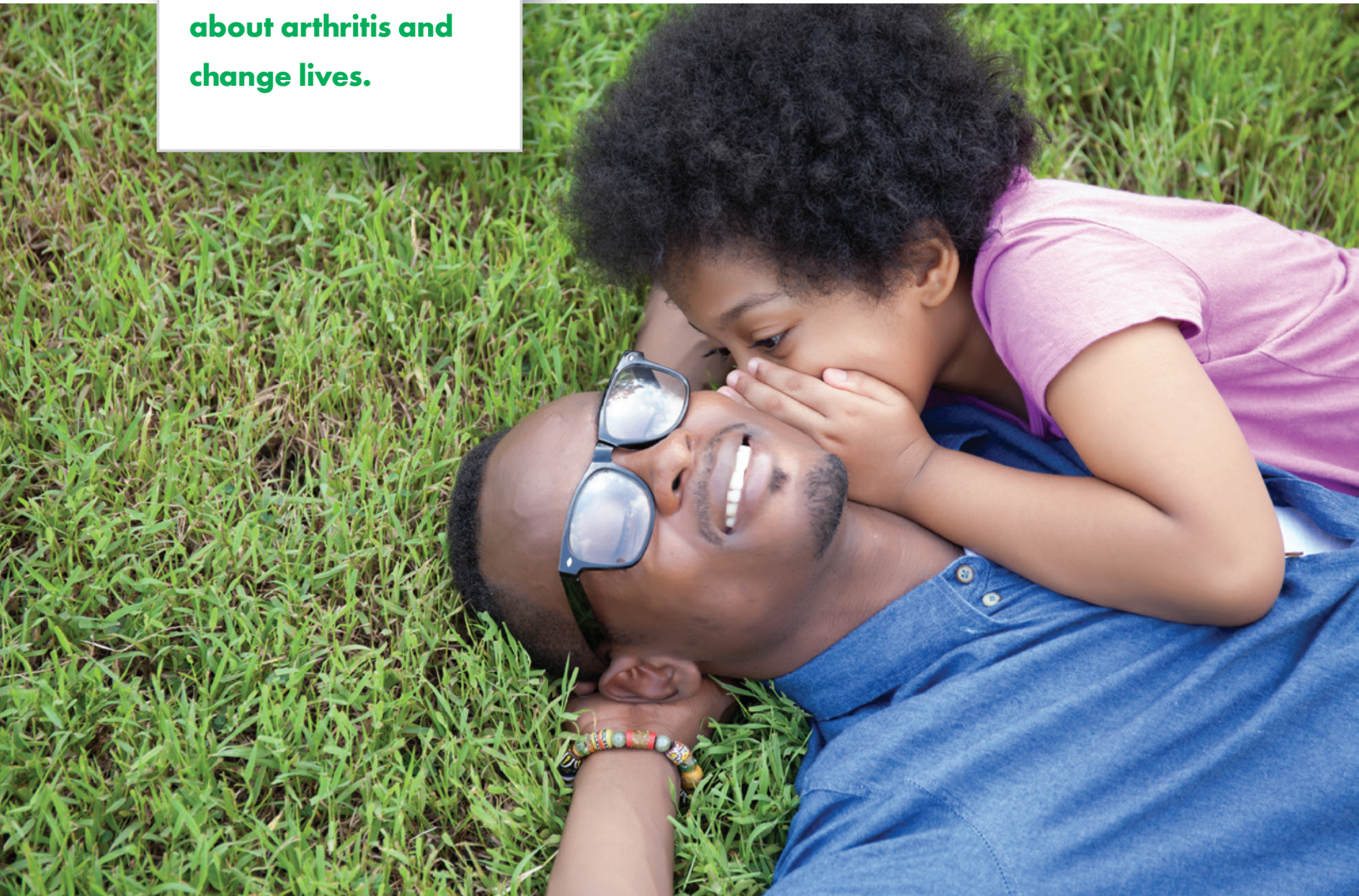
GETTING THE WORD OUT



A big part of our job is to get the word out about arthritis so more people know how serious it is and the life-altering effects it has.

We go all out to keep people with arthritis informed and bring them together – through our website, social channels, online tools, magazine, newsletters, events and more.

We reached far and wide in 2016 to talk about arthritis and change lives.



MEDIA COVERAGE

129 MILLION people reached



ARTHRITIS.ORG

25.6 MILLION unique visitors

ARTHRITIS TODAY
>4 MILLION readers 6X/year



SOCIAL MEDIA

~400,000 Fans & Followers

~2 MILLION

average weekly reach on social channels



ADVOCATES & AMBASSADORS

>134,000

SPECIAL EVENTS

242 locations, with **131,947** participants

raising **\$23.7 MILLION**



LOCAL LEADERSHIP BOARDS

66 formed with **816** volunteers

DONORS

We're grateful to our donors for bringing us CLOSER TO A CURE in 2016.

BREAKTHROUGH SOCIETY

\$1,000,000 and above

AbbVie
Amgen Inc.
Eli Lilly & Company
Massage Envy
Pfizer Inc.

DISCOVERY SOCIETY

\$500,000 - \$999,999

Alpha Omicron Pi Foundation
Bayer HealthCare
Genentech Inc.
Johnson & Johnson Health Care Systems Inc.
Novartis Pharmaceuticals Corporation
Takeda Pharmaceuticals U.S.A Inc.

ADVANCEMENT SOCIETY

\$300,000 - \$499,999

Bristol-Myers Squibb
CVS Corporation
Independent Order of Odd Fellows
& Rebekahs

CENTURY SOCIETY

\$100,000 - \$299,999

Celgene Corporation
Direct Digital LLC
Ferring Pharmaceuticals Inc.
Horizon Pharma Inc.
Hospital for Special Surgery
The Hummingbird Foundation
Lear Corporation
Mallinckrodt Pharmaceuticals
William T. Morris Foundation
Patricia "Pat" Pratt & the Pratt
Family Foundation
Pharmavite LLC
Reckitt Benckiser
Sanofi Genzyme/Regeneron
UCB Inc.
Walgreens
Jane Wyman Trust
Ms. Delia Yokeley

JUBILEE SOCIETY

\$50,000 - \$99,999

Alpha Health Research
Baptist Trinity Lutheran Legacy Foundation
The Benevity Community Impact Fund
Camp Cambria Foundation
The Christ Hospital
Cincinnati Concours d'Elegance Foundation
Fidelity Charitable Gift Fund
The Sam J. Frankino Foundation
Hoag Orthopedic Institute
Iroko Pharmaceuticals LLC
Ms. Shirley Langridge
Medac Pharma Inc.
Meijer Inc.
Merial Inc.
Mount Sinai Health System
Myriad Genetics Inc.
Northside Hospital
PatientPoint Network Solutions
Pershing LLC
Premier Nutrition Group
Prudential Financial Inc.
Purdue University
Sobi
To the Max of Wisconsin Inc.
UPMC
Vanguard Charitable
WePay via Crowdrise.com
Mrs. Virginia Wheeler
Zimmer

ENRICHMENT SOCIETY

\$25,000 - \$49,999

3M Company
7-Eleven
Ability Resources Inc.
Acorn Stairlifts Inc.
Albany, Bahamas
Altus Infusion
Annie W. & Elizabeth M. Anderson
Foundation
Apothecary Products
AstraZeneca Pharmaceuticals LP
B93.3 - Milwaukee's Best Music
BD Medical

Beaumont Health
Bioventus
Boehringer Ingelheim
Dr. Mark S. Box
Cambria Company LLC
Centor Inc.
The Columbus Foundation
Connect America
CTO Forum Inc.
Deloitte
Elite Island Resorts Caribbean
Saul & Theresa Esman Foundation
Fiskars Brand Inc.
Flexon Industries
Ford Motor Company
GlaxoSmithKline
Gravity Defeyer
Havas Health
Hawaii Pacific Health
HealthSouth
Mr. Stanley Hubbard
IBM Employee Services Center
Jewish Community Federation
The Mark & Mary Ann Kaufman Family
Kimberlite Group
Kohl's Department Stores Inc.
Kors Le Pere Foundation
Dr. & Mrs. Thomas and Mi Kosasa
LLNS-TBWA-Omnicom
Rachel & Edwin D. Lowthian
J. Willard & Alice S. Marriott Foundation
Masco Corporation
Max Cares Foundation Inc.
C. Jean & Myles McDonough
Charitable Foundation
Medica
Marilyn & Chuck Meier
Merck & Co. Inc.
Mercy Health
Fredericka Meyer Charitable Trust
Milgard Windows & Doors
Gordon H. & Karen M. Millner
Family Foundation
The Nellis Family
Network For Good
New England Baptist Hospital



Northwell Health
 Norton Healthcare
 Nutter, McClennen & Fish LLP
 NYU Langone Medical Center
 Omaha Community Foundation
 Orlando Parrot Heads of Central Florida Inc.
 Pawlowski Family Foundation
 The Peierls Foundation Inc.
 Pennsylvania Moose Association
 Pilot Corporation of America
 Polaris Spine & Neurosurgery Center
 Premier Point Home Health Inc.
 PwC
 The Queen's Medical Center
 Quest Diagnostics
 RWJBarnabas Health
 Safe Step Walk-In Tub Co.
 Samumed
 Sandoz
 Sanford Health
 Adolph & Ruth Schnurmacher Foundation
 Charles & Mildred Schnurmacher Foundation
 The Peter J. Seippel Foundation Inc.
 Silicon Valley Community Foundation
 The Six Four Foundation
 Dorothy D. Smith Charitable Foundation
 The Snyder Family Charitable Fund
 StanCorp Financial Group
 State of West Virginia
 Target
 Truist
 UAB Foundation
 University Orthopedics Inc.
 Peter Vican/Homestead Baking Co. Inc.
 Wright Medical Technology

INVESTMENT SOCIETY

\$10,000 - \$24,999

Advanced Health Media
 Advanced Ortho & Spine
 Advanced Remarketing Services Inc.
 Advocate Health Care
 Aetna
 Alabama Power Foundation
 The Albert Family Fund
 Barbara & Todd Albert, MD
 All Waste Charitable Foundation
 Allegheny Health Network
 Allina Health System

American Axle & Manufacturing
 American Electric Power
 America's Charities
 Paul Anthony
 Arizona Community Foundation
 Athletico Management LLC
 Auen Foundation
 Avon Park Bingo Inc.
 Baptist Health
 Sandra Atlas Bass
 Mary & Bill Battle
 C. Kenneth & Laura Baxter Foundation
 Baylor Scott & White Health
 Ms. Olendia Bell
 Bellingham Tennis Club & Fairhaven Fitness
 R. Tom Benson
 Mr. Steve Benson
 Bio Nutritional Research
 Bismarck Event
 BKD Foundation
 Blue Cross Blue Shield MA
 Blue Cross Blue Shield of Tennessee
 Community Trust
 Blue Cross Blue Shield of Texas
 BMW Santa Barbara
 Emilie Luiza Borda Charitable Fund
 Dr. & Mrs. James Bowen
 Robert & Lois Braddock Foundation
 Mary Allen Lindsey Branan Foundation
 Brashares Family Foundation
 I. J. & Hilda M. Breeden Foundation
 Mr. & Mrs. John and Liz Breen
 Bremer Wealth Management
 Breslauer, Rutman & Anderson LLC
 Brigham Women's Hospital
 Lida M. & Helen Williams Buckley Fund
 Don W. Burke Jr.
 Mr. John Cafaro
 Campbell Clinic
 Mr. & Mrs. Bandel L. Carano
 The Caring Foundation
 CenterPoint Energy Inc.
 Centura Health
 Chamberlain's Charities
 The Champions Volunteer Foundation
 Dr. Rowland Chang
 Charles Schwab
 Children's Mercy Hospital
 Cigna Foundation

Cigna Health & Life Insurance Company
 City of Dublin
 Clark & Gentry PLLC
 Cleveland Clinic
 Clif Bar
 Coherus Biosciences, Inc.
 CohnReznick
 Columbus Community Hospital
 Columbus Medical Research Foundation
 Communities Foundation of Texas
 Community Foundation of Greater
 New Britain
 Consilium Medical
 Blake Cordish
 Michael E. Crane
 Credit Suisse Americas Foundation
 Bruce Cronstein, MD & Susan Goodman, MD
 Crosslink Orthopedics
 Dana Holding Corp.
 Charles H. Dater Foundation Inc.
 Joseph & Danielle Davi
 DC Medical LLC
 DCU for Kids Foundation
 DD Williamson
 The Deason Foundation
 Sharon & Paul Devereux
 Lloyd L. & Helen R. Dilworth Foundation
 DJO LLC
 DonateWell Community Giving Campaign
 The Sandy Donaty Yellow Rose Charity Inc.
 Rita Doonan
 Charles H. Douglas Charitable Trust
 Downtown Glendale Association
 Mark Duncan
 Jessie Ball duPont Fund
 Duracell, a Division of Procter &
 Gamble Company
 Ms. Lois W. Dyk
 John W. Eaton Memorial Fund at the
 Hamilton Community Foundation
 George S. & Dolores Doré Eccles Foundation
 Marriner S. Eccles Foundation
 Exactech Inc.
 Exagen Diagnostics Inc.
 Express Scripts Inc.
 The FAN 99.9FM
 Federman, Lally & Remis LLC
 FHL Bank Atlanta
 Fibrocell Science Inc.
 First Franklin Financial

Fitnessology
Beverly M. Folger Foundation
Kem C. Gardner Family Partnership
E. L. & Thelma Gaylord Foundation
GE Capital
Giant Eagle Specialty Pharmacy
Gifts to Grace
Givewell Community Foundation
The Giving Back Fund Inc.
Mr. James Golden
Golden State Orthopaedics
The John & Marcia Goldman Foundation
Wendy Z. Goldstein
The Grainger Foundation
Great Circle Family Foods
Greehey Family Foundation
Grousbeck Family Foundation
Ms. Bosa Grubich
Hackensack University Medical Center
The Luther & Susie Harrison Foundation Inc.
Hartford Foundation for Public Giving
Health Care Service Corporation
The Heart of Fashion LLC/Ms. Vivian Wise
HEMIC
Hoffman Auto Group
Kathryn Holmes
Honda Marysville
Hougen Foundation
David & Jane Hummel
Huntington Bank
Holly Hutchins
Illinois Bone and Joint Institute LLC
Ms. Arlene G. Inch
International Association of Bridge,
Structural, Ornamental & Reinforcing
Iron Workers
Investors Bank
The James Irvine Foundation
Leif D. Jacobsen
Jerry Jordano
Kansas City Internal Medicine PC
Donald M. Kastenbaum, MD &
Cindie Kastenbaum
Alan Kendall
Kettering Medical Center Network
The Khurana Family Charitable Fund
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John Kody
KP Financial Services Operations
KPMG LLC
Kramer Portraits
Kroger Company
Mr. & Mrs. Rees Labar
David & Susan Landow
Dr. & Mrs. Robert W. Langdon
Kevin Lawrence
Lawrence Hospital
Harry & Yvonne Lenart Charitable
Foundation
Lockheed Martin
Diane Lynn Family Foundation
Magna International
Manatee Community Foundation
Andrew J. & Joyce D. Mandell Family
Foundation
Martinrea Metal Industries
Donna & Harry McDonald Charitable Trust
McLean County Orthopedic LTD
The Memorial Foundation
Memorial Hermann Health System
Mentor Automotive - Mentor Graphics
Merkle Inc.
The MetroHealth System
Miami Children's Hospital Foundation
Michigan Elks Association
MicroPort Orthopedics
Midwest Orthopaedics at Rush
Dr. & Mrs. Jon and Konni Minter
Mission Heritage Medical Group
Chris Mitchell
MIX 101.5 WRAL-FM
Monterey Spine & Joint
Monterrey Tile Company
Mr. & Mrs. Matt and Heidi Mooney
The Harry C. Moores Foundation
Morgan Stanley
Drs. Thomas & Mara Morrison
Moxie Marketing Services LLC
MUFG Union Bank
The Murch Foundation
Mustang Club of Ohio
National Christian Foundation
OhioHealth
Ortho Development Corporation
OrthoAtlanta LLC
OrthoMemphis PC
Orthopedic One
Mr. & Mrs. Stephen and Cindy Ott
Panorama Orthopedics & Spine Center
Fred & Mabel R. Parks Foundation
Peachtree Orthopaedic Clinic
Mrs. & Mr. Kathleen and Darrell R.
Pennington
Mr. & Mrs. Seth and Amy Pennington
Pinnacle Bancorp Inc.
The Piston Group
Prairie Band Potawatomi Nation
Premier Health
Proliance Surgeons Inc.
Prometheus
Protective Life Foundation
RBC Trust Company
Red Diamond
The Rees-Jones Foundation
Regeneron Ireland
Renaissance Charitable Foundation
Resnick Foundation
The Resurgens Charitable Foundation
Resurgens PC
Ira Riklis
Patty & Anthony Rizzo Jr.
Ms. Joy Robinson
Jeff & Grace Roh
Mr. Stanford K. Rubin, Esq. &
Mrs. Adrienne Rubin
Ryan Companies US INC
Terry Ryken
Sacramento Region Community Foundation
Mr. & Mrs. Suresh L. Sani
Nickolas Savko & Sons Inc.
SCF Realty Capital LLC
Robert E. Schneider
Schwab Charitable
Scottsdale Healthcare
The Thomas P. & Cynthia D. Sculco Foundation
Sandra Sessoms, MD
Seton Healthcare Family
Ann & Stephen Shapiro
Robert Shenton
The Shim Family Foundation
Christy Shultz

Signature Medical Group
 Simmonds Family Foundation of the
 Omaha Community Foundation
 Simon & Schuster
 The Sidney, Milton & Leoma
 Simon Foundation
 Smith & Nephew Inc.
 Mr. Clyde E. Smith
 Ed Smith
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 Thelma Somerville
 Southeast Michigan Ford Dealers
 Southview Medical Center
 Spudman Open Presented by Freshpoint
 SSI Advanced Post Services
 St. Elizabeth Healthcare
 StanCorp
 State Of Montana
 Tammy Stevenson
 Stifel
 Stradley Ronon Stevens & Young LLP
 Swedish Orthopedic Institute
 Jackie & Jerry Sweeney
 Swenson Granite Works
 Sysco Foods of Cleveland
 Edward & Sylvia Taylor
 The A. M. & H. R. Templeton Medical
 Research Foundation
 Tenet Health
 Tennova Healthcare
 TOPS Product/RR Donnelley
 Toyota
 TriHealth
 UAW - Chrysler National Training Center
 UMass Memorial Medical Center-
 Department of Orthopaedics
 Union Bank of California
 Unique Landscapes
 University Hospitals
 Valero Energy Foundation
 VCU Health Systems Authority
 Veterans of Foreign Wars-Pennsylvania
 Vox Active
 Washington University in St. Louis
 Wells Fargo
 Wells Fargo Community Support Campaign
 Wells Fargo Foundation
 Wells Fargo Philanthropic West

Wheeler Foundation
 Wildcat Cove Foundation
 The Winston-Salem Foundation
 Woody Fraser Enterprises Inc.
 Dr. & Mrs. Wayne and Lynn Yokoyama
 Zwerling Family Foundation

2016 BEQUESTS

\$100,000 - \$999,999

Margaret B. Anderson
 Selma E. Andrews
 Mildred Atwater
 Edward Barnes
 Catherina Bauby
 Nancy Bradford
 Ivone Carlson
 Harriett S. Celinscak
 Mary Delahanty Clapham
 Elizabeth A. Conover
 Kirsten Cook
 Dorothy Couch
 Patricia A. Decker
 Marie E. Dykeman
 Earth & Humanity Foundation
 Janice Footer
 Dolores Goller
 Jean E. Gschwend
 Elizabeth Hofert-Dailey
 Helen Riecks Jones
 Ms. Rosemarie Kenkel
 Grace F. Lamb
 Dorothy Napper Lee
 Jerome Nerenburg
 Ruth Uppercu Paul
 Orville C. Raam
 Adele Ratner
 Richard V. Smith
 Rose Smith
 Angela Solicalcio
 Jean Stalder
 Herta Stuewe
 Adolph Tabbert
 Dianne Thomas
 Mr. Kyle Will
 Shirley Wright

LEADERSHIP

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Ann McNamara | Senior Vice President | Revenue Strategy
Rick Willis | Senior Vice President | Field Management

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Sylvia Richard | Regional Vice President
Laura Rosseisen | Regional Vice President

FINANCIAL HIGHLIGHTS[†]







In 2016, the Arthritis Foundation invested over **\$45 million** in research and public health education. We grew special events and advertising revenue by more than **\$2 million** and decreased expenses by **\$2.5 million** in 2016 over 2015.

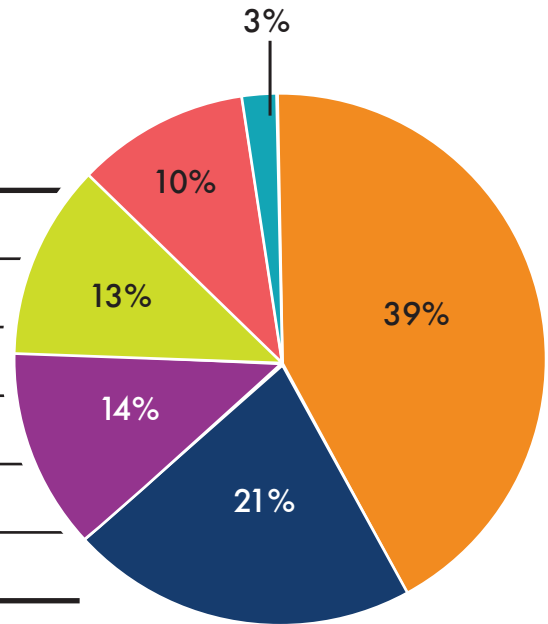
Complete audited financial statements are available online at arthritis.org/financials.








[†] See footnote on page 27.

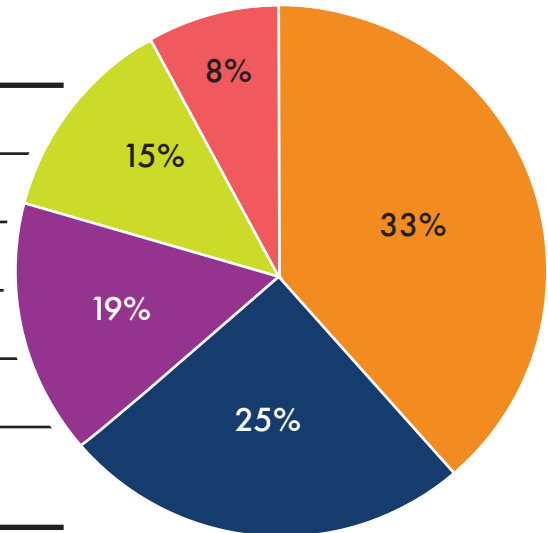
Expenses **\$85.4M**

 Public Health Education	\$33.2M
 Patient & Community Services	\$18.0M
 Research	\$12.0M
 Fundraising	\$11.3M
 Management & General	\$8.8M
 Professional Education & Training	\$2.1M



Revenue & Public Support **\$80.7M**

 Contributions‡	\$26.4M
 Special Events (net)	\$20.5M
 Bequests	\$15.3M
 Government Grants & Other Income	\$12.0M
Subtotal Donor & Other Income	\$74.2M
 Investment & Other Non-operating Income	\$6.5M



Net Assets End-of-Year: \$147.3M

*From a survey conducted online by Harris Poll on behalf of the Arthritis Foundation between June 3 and July 13, 2016, among 1,478 U.S. adults aged 18+ with arthritis, or the parent of a child with arthritis under 18. The sample included 722 adults with arthritis who are engaged with the Arthritis Foundation. Results were weighted to be representative of key demographics among the general population, such as gender, age, race, geography and education. Among Arthritis Foundation constituents, data was weighted proportionately to represent their engagement with the Foundation.

†As of July 1, 2016, the Arthritis Foundation completed our acquisition of all chartered entities. This created a centralized, unified structure, enabling us to operate with greater consistency and efficiency while eliminating redundancies. We expect this operational change to result in a stronger bottom line in the near future.

‡Includes \$11.4M in pharmaceutical, biotechnology and medical device corporate support, representing 14% of total organizational revenue.

